



Biographical Information

Dennis Negrón, Esq.

Mr. Negrón is an attorney, real estate broker and businessman with over 35 years experience in complex and everyday business issues and challenges. He is an AV* rated attorney by Martindale Hubbell and he owns a real estate brokerage and property management company in Crestline, California. He has been a licensed real estate broker since 1989.

Mr. Negrón has extensive experience in construction, healthcare, and real estate, real estate related transactions such as purchase and sale agreements, contracts, financings, leases (office, industrial, and ground), development, design, and construction. He also has extensive commercial transaction experience concerning the purchase and sale of goods and services and commercial transactions; developer of several standard form agreements for four Fortune 500 companies involving real estate, construction and design, purchasing of services, purchasing of goods, major procurements, admission agreements (assisted living, comprehensive care, personal care and skilled nursing), intellectual property, and hazardous waste remediation; and the preparation of various forms of corporate governance and transactional documents involving the day-to-day activities of a multibillion-dollar, multi-layered healthcare entity. Mr. Negrón has served as General Counsel for one of Southern California premier commercial real estate brokerages.

As assistant general counsel with a major southern California healthcare entity Mr. Negrón has an extensive background in healthcare, including but not limited to insurance and other payor issues, mergers & acquisitions of a significant magnitude. He has represented numerous companies and individual consumers in disputes concerning contracts for the purchase of goods, services, real estate, and major construction and construction for personal family household, and business use. Committee member for the California Department of Health, SNF H&S Code Section 1599 form in 1999 and the St. Jude's Foundation Professional Advisory Committee in 2002-04. Ex-Board member of the St. Jude's Medical Center Foundation, Orange County's premier medical facility, West Valley Towers, a retirement housing facility and have previously served on a private school board; and a Charter member of the Landlord/Tenant Section of the State Bar of California.

He has been an arbitrator and mediator since 2002 and has conducted hundreds of mediations and arbitrations since then. He is a panel member of the American Arbitration Association (Arbitrator and Mediator), the National Arbitration Forum (Arbitrator and Mediator), and the Los Angeles Superior Court Mediation Panel. He has completed mediation and arbitrator training with the American Arbitration Association and two

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comprehensive mediation seminars and training programs conducted by the Pepperdine University's acclaimed Straus Institute for Dispute Resolution.

As the head of real estate for two Fortune 500 companies Mr. Negron combines a unique business approach to disputes. He is known as a mediator that simply does not give up. If there is a deal to be had he will find it. Mr. Negron recently relocated to Lake Arrowhead, California and annually listed by the Inland Empire Magazine as one of the best lawyers in the Inland Empire. Mr. Negron has written several articles on Mediation and Arbitration which can be viewed and downloaded from his website at www.dirtatty.com.

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